## **BBEDC**

# 1st Quarter Report 2004

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## QUARTERLY HIGHLIGHTS 1<sup>st</sup> Quarter 2004

- Monitored Harvey Samuelsen Trust Fund scholarship recipients for academic progress
- Completed 2<sup>nd</sup> disbursement of scholarship funds, 57 recipients total disbursed \$40,617.49
- Printed 2004-2005 scholarship packets
- Traveled to UAA and UAF to meet with scholarship recipients
- Gave scholarship presentations at Bristol Bay High School and Dillingham High School
- Updated online scholarship application
- Updated HSST Policy and Procedures Manual
- Met with HSST Board
- BBEDC Employment & Training Staff traveled to Togiak, Manokotak, Port Heiden, Pilot Point, Ekwok, South Naknek, Naknek, King Salmon and Egegik
- BBEDC received a 30 day extension to the 2003-2004 Peer Worker project
- One resident of Dillingham who previously completed an Assistant Harbor Master Internship with the City of Dillingham has been hired as a regular full-time employee
- Updated website content and public radio grantors to promote services and lists of permits for sale, vessels for sale, and ET/leasing deals sought
- Brokerage staff traveled to Juneau and Anchorage to visit Alaska Division of Investments, CFAB,
   Commercial Fisheries Entry Commission to make contacts and be trained on the respective programs and services
- Assisted with the sale of a set net permit between Bristol Bay residents
- Assisted several people with notice of intent to transfer paperwork through CFEC
- BBEDC allocated \$25K to provide tax preparation assistance to all CDQ residents on a first-comefirst-serve basis. The program started on March 8<sup>th</sup> and ended on March 22<sup>nd</sup>
- Given the short duration of the program it was considered a success given that it was launched without the benefit of extensive planning. Several hundred BBEDC residents were able to benefit from the services.
- Staff worked to seek grant funds to provide more tax assistance services in the future
- Launched new outreach program in first quarter where each CDQ community is allotted up to \$20,000 annually to hire a Community Liaison to help connect BBEDC services and programs to all BBEDC residents.
- Held two regional training sessions for Community Liaisons: one in King Salmon and one in Dillingham
- All 17 CDQ communities signed MOA's to participate in the Community Liaison program in 2004. At the end of the quarter, 16 of 17 communities had hired Liaison's.
- Staff traveled to Pilot Point, Togiak, and Egegik and attended community meetings to discuss BBEDC programs
- Received five applications for Technical Assistance: Provided owner of Ugashik Wild Salmon Co. with a marketing plan; provided owner of Neqleq Variety Store with business plan services; provided business plan services to a local fisherman seeking to begin a business as buyer/broker/expeditor of fresh fish; City of Dillingham Business Plan for Ice Machine Awarded and Completed TA consultant deemed this project not worth the time investment of a business plan

- as preliminary research proved the costs of operating ice machine were extreme and not feasible; Naknek Native Village Council – Feasibility Study/Business Plan – waiting to hear back from ABDC about status of another project before awarding this.
- Received one application for Infrastructure Matching Fund: City of Dillingham All-Tide Dock Phase II Board denied funding due to incomplete application; community is resubmitting
- Received three applications for Community Seed Funds: Naknek Native Village Council Bristol Bay Seafood Marketing Cooperative, Inc Application was evaluated by independent assessor and did not meet BBEDC program requirements; Naknek Native Village Council Fisheries Hall Extension Application is being assessed; Levelock Village Council Construction of boat ramp, storage equipment facility, front end loader, boat trailer, and block fencing Application is in process of being evaluated by independent assessor the Village Council has been asked to provide more information.

## **Regional Fisheries**

## **Regional Branding**

During the Regional Fisheries Retreat held in October 2003, the RFD committee made the decision to switch its emphasis from establishing a regional branding identity to a creating a trademark called "Wildfish". The change was made because BBEDC wanted to maintain control over who could use the name, such as other entities that in theory could use the marketing tool for a purpose that would not benefit BBEDC. On a related front, staff has been working with the State of Alaska to explore other ways to use existing grant awards for salmon branding.

## **Community Ice Machine Support**

During the fourth quarter staff notified the six communities who have ice machines about \$30,000 that will be provided BBEDC to support their machines during the 2004 season. In the first quarter, staff surveyed each community to determine the best use of the funds.

## **Ice Demonstration Project**

The regional fisheries committee asked staff to explore the financially feasibility of producing ice on the water. This would be accomplished by outfitting a barge with an ice machine and locating it near the fishing grounds.

To make the project work it was evident that BBEDC would need to join with an existing processor. During the first quarter staff presented an RFP to Bristol Bay processors seeking their involvement. One response was received. The committee chose the proposal provided by Trident because it met the BBEDC and the grant requirements. An agreement with Trident to provide and operate the ice barge was signed by both parties. BBEDC is also seeking grant support for this project. One of the selling points being that the project can begin immediately

## **Slush Bags**

BBEDC remains committed over a multiple period of years to provide each BBEDC fisherman with slush bags and fish hold insulation. BBEDC chose the communities of Egegik and Manokotak as recipient communities in 2004. Staff has traveled to both places to meet with local officials about the program. All the vessels in each community have been measured and the slush bags ordered.

The regional fisheries committee also made the decision to combine the ice demonstration project (ice making barge making) with the slush bag program so that BBEDC fishermen could put the ice into slush bags, which would increase the chilling life of the ice. Staff was asked to identify BBEDC fishers and to measure the fish hold dimensions for the Trident boats stored in Dillingham, Naknek and Clarks Point. Most of this was completed during the 1<sup>st</sup> quarter.

### Fish Hold Insulation

The RFD prioritized the communities of Egegik and Manokotak as the recipients of the fish hold insulation service in 2004. Staff met with the residents explaining the procedures and the need for their help to make the project work. Each boat needs to be individually prepared, including extensive sanding of the fish hold area before the insulation can be spray foamed. Given the resources involved in getting the equipment and contractor out to the village, fishermen need to understand that, if they sign up for the program and then back out -- they will not get a second chance.

## **Bristol Bay Fish Company**

BBEDC's long-term goal is to help provide its communities with the skills and the infrastructure to build and operate fish processing facilities. BBEDC has programs that provide business plans, community plans, infrastructure funds and education opportunities. BBEDC is also working towards developing a premium brand for use by communities and individuals.

BBEDC also emphasizes the development of business and marketing skills needed to effectively operate a business. To accomplish this, BBEDC recently created a for-profit subsidiary company called Bristol Bay Fish Company (BBFC) to conduct trial business operations for the purpose of demonstrating to the communities/individuals the steps involved in the fish buying business. For the 2004 season, the plan is to have the new fish company buy raw material to custom process to BBEDC specifications. The product will be sold and marketed to outlets in the Lower 48.

During the first quarter, BBEDC filed the articles of origination (LLC) papers with the State of Alaska and received the official documents creating the "Bristol Bay Fish Company". A memorandum of understanding was executed between BBFC and BBEDC. An operating agreement is also being drafted (completed in early second quarter).

## **Herring Bait Samples**

BBEDC is interested in expanding the current market for Togiak Herring beyond a roe on kelp fishery. During the first quarter the regional fisheries committee authorized staff to send samples from the Togiak and Dutch Harbor herring fisheries to a commercial lab in Kodiak. The intent is to compare the oil

content between the two to determine whether Togiak Herring has enough oil content to be used bait product. The test results should be available during the second quarter.

## **Fisheries Training**

As has become the spring ritual, during the first quarter of the year, regional halibut workshops were held in the communities of King Salmon, Togiak and Dillingham. NOAA Enforcement office Tim Gould, local halibut fisherman Dennis Johnson and BBEDC staff, Rick Tennyson, presented to Bristol Bay halibut fishermen updates on NMFS regulations, fishing techniques, quality control measures and BBEDC halibut applications. BBEDC paid the air fare for individuals from outlying communities to attend the workshops. One individual each from Port Heiden, Ugashik and Egegik attended the King Salmon workshop. There were over 10 in attendance in Dillingham. Overall attendance in Togiak was 19; 14 in Dillingham; and 7 in King Salmon.

## Fish Processing Workshop

Along with the Marine Advisory Program, BBEDC staff helped sponsor and organize a processing workshop called "Nuts N' Bolts" held in Dillingham, April 7-9. The purpose of the conference is to explore the feasibility of community fish processing facilities and to discuss the steps involved in establishing a niche in the market place. The setting will be a roundtable discussion led by a panel of three industry leaders. More details will be provided in the second quarter report.

## **Community and Business Development Funds**

The Brokerage/Economic Development staff is responsible for a myriad of duties at BBEDC. Among other duties, the staff is tasked with overseeing the Community and Business Development Funds, community liaisons, the brokerage services, newsletter and the newly created tax service program.

Staff traveled to Pilot Point, Togiak, and Egegik and to discuss the program funds, community liaison program and brokerage services.

The following is a summary of the technical assistance requests that were processed during the first quarter. BBEDC has a budget line item to provide to communities and individuals, business planning, grant writing and other services involved in fisheries-related activities in the BBEDC region.

Five applications were received for <u>Technical Assistance</u>:

- The Owner of Ugashik Wild Salmon Co. was awarded a Marketing Plan
- The Owner of Negleq Variety Store was awarded services for a Business Plan
- A local fishermen was awarded a business plan in his efforts to explore becoming a buyer/broker/expeditor of fresh fish
- City of Dillingham was awarded services for a Business Plan for Ice Machine. The preliminary research demonstrated that operating costs for the ice machine were too high.
- Naknek Native Village Council was awarded a Feasibility Study/Business Plan. BBEDC is waiting to be notified by ABDC about the evaluation status of another project before awarding the funds to the community.

One application for Infrastructure Matching Fund was received:

• City of Dillingham was denied funding for the All-Tide Dock Phase II due to an incomplete application. The City has indicated it will resubmit its application.

Three applications for **Community Seed Funds** were received:

- Naknek Native Village Council submitted an application seeking funding to create the Bristol Bay Seafood Marketing Cooperative, Inc. The application was denied because it did not meet BBEDC program requirements
- An application is being assessed for the Naknek Native Village Council relating to the Fisheries Hall Extension.
- An application is being assessed for the Levelock Village Council relating to the construction of a boat ramp, storage equipment facility, front end loader, boat trailer, and block fencing. The Village Council has been asked to provide more information.

## **Community Liaison Program**

In an effort to improve outreach services to BBEDC villages, the board created the community liaison program in November 2003. Each community is provided funds to hire a local employee to act as a liaison between the community and BBEDC. The liaisons are required to submit a quarterly report, designed by BBEDC, which demonstrates that BBEDC related services are being provided. The report must be adequately completed before any funds will be disbursed. Communities were required to sign a MOU with BBEDC to participate in the program. Community liaisons are employees of the governing entity of the community.

Two regional training sessions for Community Liaisons were held in March in King Salmon and in Dillingham. During the first quarter, 16 of 17 communities hired liaison's (the 17<sup>th</sup> community hired theirs during the start of the second quarter).

## Newsletter

The first issue of the 2004 BBEDC Tide was sent to all CDQ box holders in the BBEDC region during the first week of March 2004. The newsletter will be mailed out on a quarterly basis.

## **Permit Brokerage**

In the fourth quarter 2003 a new staff person was hired to replace the longstanding permit brokerage staff who accepted a transfer to the accounting department. In reviewing the brokerage position, the board decided to combine the position with economic development duties. The winter and spring months generally is the off-season for brokerage duties. The activity begins to pick up as the salmon season nears in April and May.

The following is a summary of activities that occurred during the first quarter:

• Updated website content and public radio grantors to promote services and lists of permits for sale/wanted, vessels for sale/wanted, and ET/leasing deals sought

- New staff traveled to Juneau and Anchorage to visit Alaska Division of Investments, CFAB, and Commercial Fisheries Entry Commission staff and to become acquainted with programs.
- Assisted with the sale of a Bristol Bay set net permit, which was sold to a buyer in the region.
- Assisted several people with notice of intent to transfer paperwork through CFEC.

## **Tax Assistance Program**

In February, BBEDC created a pilot program to provide BBEDC residents with free tax preparation assistance in 2004. In creating the program the board asked that Bristol Bay tax preparers be given deference for providing the service. The program was created in response to the IRS not being able to continue village travel in the future.

The service was provided to CDQ residents on a first-come-first-serve basis. It began on March 8<sup>th</sup> and with the immediate volume of inquires and the limited amount of funding allocated for the program in 2004, the media outreach was closed on March 22<sup>nd</sup> Staff were asked to work with the tax preparers to collect range of income and other data for purposes of determining whether the program should be continued in the future.

BBEDC was highly pleased with the response to the program given it was launched with a minimal amount of forethought. Preliminary numbers show that several hundred BBEDC residents used the program with most being of lower income status.

Staff is researching the availability of grant funds to help fund the program should it be continued in 2005 and beyond.

## **Community Feasibility Studies (Fish Processing)**

In an effort to provide a regional entity the opportunity, the board instructed staff to develop a contract with the Lake and Peninsula Business Development Center to write feasibility studies for fish processing facilities studies for eight BBEDC communities. BBEDC staff will be working during the second quarter to develop an MOU between the parties.

## **Education**

## Harvey Samuelsen Scholarship

During the first quarter, the Harvey Samuelsen Scholarship Trust board discussed changing the Trust's corporate structure in order to comply with IRS requirements. One alternative is to reconstitute it as a private foundation with the other option being to form a public charity.

The following is a summary of events that occurred during the first quarter:

- Monitored scholarship recipients for academic progress.
- Completed 2<sup>nd</sup> disbursement of scholarship funds, 57 recipients total disbursed \$40,617.49.
- Printed 2004-2005 scholarship packets.
- Traveled to UAA and UAF to meet with scholarship recipients.

- Gave scholarship presentations at Bristol Bay High School and Dillingham High School.
- Updated online scholarship application
- Updated HSST Policy and Procedures Manual
- Met with HSST Board

## Salmon Camp

The recruitment period for students in the Salmon Camp will occur during the second quarter. Most of the activities during the first quarter were centered on planning for the upcoming Camp which will feature separate sessions for middle school and high school participants.

- Held planning meetings with salmon camp staff
- Revised salmon camp application and began advertising for 2004 camp
- Pursued additional funding, wrote a grant proposal to Coastal Conservation grant program administered through the Fish and Wildlife Service

## **WIA Youth Employability Project**

Given the diminishing amount of grant funds via the WIA program and labor intensive nature of administering it, BBEDC will not be reapplying for the grant. The last day of the existing grant is June 30. However, it is expected there will be follow up activities for up to a year.

- Four Out of School Youth participated in internships; one was offered full-time employment upon completion.
- Participants received basics skill tutoring and drivers license tutoring
- Traveled to Anchorage with nine in-school youth from Togiak and Dillingham for a career/higher ed. exploration trip to UAA, APU, Job corps, Career Academy.
- In school youth completed an employability/work readiness skills training.
- Staff attended training sponsored by DOL.
- One in school youth began an office internship with BBEDC.
- One in school youth completed a seafood processing class, and was offered summer employment at the completion of it.
- Three out of school youth completed an alcohol awareness program

## **Peer Worker Program**

BBEDC has sponsored the Bristol Bay Peer Worker program during the past two years. The program has been funded through a grant in the Worker Investment Act, which is scheduled to expire in April 2004. Over the past winter, BBEDC was informed by the Alaska Department of Labor that only partial funding for the Peer Worker Program would be made available. However, the state has not been able to provide BBEDC with a commitment and with summer rapidly approaching and the peer workers beginning to seek employment elsewhere, BBEDC is seriously considering removing itself as the sponsor. This decision is made easier by the newly created community liaison program.

## **BBEDC Grant Program**

## **II.** Community Development

## A. Progress Toward Goals, Objectives, Milestones Administration

Objective 1 - Maintain effective and efficient Board of Directors.

1) Milestone - Review policies, procedures, articles and bylaws.

The Policy Committee recommends revisions to the Policy Manual on a quarterly basis.

2) Milestone - Review committee and officer positions.

Committee and officer positions were appointed in February 2004.

3) Milestone - Review and revise board calendar.

This was completed in February 2004.

4) Milestone - Conduct board training.

No activity this quarter.

5) Milestone - Review long range strategic plan and modify as needed.

Ongoing process throughout the year

6) Milestone - Approve annual operating plan and budget.

Annual budget approved during November meeting.

7) *Milestone* - Monitor progress of annual operating plan.

Ongoing process throughout the year.

## Objective 2 - Maintain effective and efficient staff and administration.

8) *Milestone* - Review staff structure.

Ongoing and active throughout the year.

9) Milestone - Review and update personnel and board policies and procedures.

The policy committee generally meets during the quarterly meeting cycle.

10) Milestone - Perform staff evaluations.

Each staff receives an annual evaluation at their date of hire.

## Objective 3- Maintain budgeting, financial planning, and reporting and financial controls.

## Allocate royalty income.

11) Milestone - Allocate all royalties, 50% to Capital Investment Fund, 45% to Operations, 5% to Scholarship Trust.

CDQ royalties are allocated 50/45/5 as payments are received and reconciled quarterly.

## Prepare annual budgets.

12) Milestone - Develop consolidated and detailed budgets annually.

2004 annual budget was approved by the state in December 2003.

## Prepare monthly and quarterly financial statements.

13) Milestone - Prepare and review monthly and quarterly financial statements.

Monthly statements were prepared and distributed to all management for review. Quarterly statements were reviewed by the Board at quarterly meetings.

## Review fund managers' performance annually.

14) Milestone - Review fund managers' performance.

Fund Managers' performance is reviewed quarterly.

## Prepare annual audit and approve.

15) Milestone - Prepare and approve annual audit / agreed upon procedures.

Audit reports were approved by the Board at its 2003 May meeting.

16) Milestone - Review and approve auditors.

The Board of Directors approves the auditor during the November meeting.

## Objective 4 - Meet all regulatory requirements.

## Prepare annual report and audit.

Milestone - Prepare and file annual report and audit.Annual audit reports are approved by the Board at its May meeting.

## **Community Development**

## Objective 5 - Manage CDQ's to maximize benefit to BBEDC and limit bycatch.

- 18) Milestone Maintain active CDQ fishery management.Active and ongoing throughout the year.
- 19) Milestone Maintain real-time management system.Active and ongoing throughout the year.
- 20) Milestone Review and approve Arctic Storm CDQ Fishing Plan.The fishing plan was deleted during pollock negotiations.
- 21) Milestone Review and approve Bristol Leader CDQ Fishing Plan.No activity this quarter.
- 22) Milestone Review and approve North Pacific CDQ Fishing Plan.BBEDC now partners with US Seafoods.
- 23) Milestone Review and approve Kaldestad CDQ Fishing Plan.
  Completed during 1<sup>st</sup> quarter 2003.
- 24) Milestone Review and approve Icicle CDQ Marketing Plan.Completed during 1<sup>st</sup> quarter 2003.
- 25) Milestone Arctic Storm Annual Mtg / Review Royalty and Employment Agreements.
  The annual meeting occurs in December 2003.
- 26) Milestone Bristol Leader Annual Mtg / Review Royalty and Employment Agreements.It is prepared in 4<sup>th</sup> quarter 2003.
- 27) Milestone North Pacific Annual Mtg / Review Royalty and Employment Agreements

Not applicable. BBEDC now partners with US Seafoods.

- 28) Milestone Kaldestad Annual Mtg / Review Royalty and Employment Agreements
  It is prepared in 4<sup>th</sup> quarter 2003.
- 29) Milestone Icicle Annual Mtg / Review Royalty and Employment Agreements.
  It is prepared in December of 2003.
- 30) Milestone Manage fishery to maximize harvest and benefits to residents.

  Staff has worked with many fishermen during the first quarter 2004.
- 31) Milestone Facilitate the establishment of stable markets for 4E Halibut.

  Staff has received confirmation that halibut markets will be provided in 2004.
- 32) Milestone Hold Workshops to enhance good fishing practices, use of improved gear, and safety.

BBEDC held halibut marketing workshops in Togiak, Dillingham and King Salmon.

33) Milestone - Work with other CDQ groups on CDQ harvesting issues.

Ongoing and active throughout the year.

## Objective 6 - Maintain and improve outreach and communications.

*34) Milestone* - Distribute quarterly newsletter.

During the 1<sup>st</sup> quarter the BBEDC Tide was mailed to all 2821 box holders in the BBEDC region.

35) Milestone - Update information monthly.

Local media outlets are informed regularly.

36) Milestone - Prepare and distribute Annual Activities Report.

The 2003 annual report will be completed once the 2003 audit is approved.

37) Milestone - Offer a website with current BBEDC information.

BBEDC's website is revised on an ongoing basis.

38) Milestone - Attend community meetings with IRS, BBNA, Job Fairs, etc.
Several community meetings were conducted during the 1<sup>st</sup> quarter.

39) Milestone - Send out flyers, radio, and cable announcements periodically.

BBEDC programs and employment opportunities are regularly advertised throughout the region and via the newly created community liaison program.

40) Milestone - Represent CDQ interests at NPFMC and IPHC meetings and other forums.
BBEDC has regular representation at all NPFMC and IPHC meetings.

41) Milestone - Promote CDQ's and their continuance.

BBEDC participates fully in all forums relevant to the CDQ program.

## Objective 7 - Provide Work Readiness training through Education Initiative.

42) Milestone - Implement Work Readiness program in classroom.
The Workforce Investment Grant will remain active until it expires June 2004.

43) Milestone - Make program suitable for individual school district needs.BBEDC staff works with regional school districts on a regular basis.

44) Milestone - Provide support for program delivery.

This is an ongoing activity throughout the year.

## Objective 8 - Maintain in-region ownership of Bristol Bay salmon limited entry permits.

45) Milestone - Fund the Bristol Bay Permit Brokerage.

It is fully funded in the 2004 annual budget.

46) *Milestone* - Retain permits in jeopardy of loss through tax counseling and brokerage services.

Worked with Bristol Bay permit holders in the first quarter, although off season activity was limited due to the winter season.

47) Milestone - Contact permit holders in arrears with IRS.

BBEDC relies on fishermen to make contact with the IRS.

48) Milestone - Maintain working relationship with IRS and other debt agencies.

This occurs on an ongoing and regular basis.

49) Milestone - Attain grant funds to extend BBPB services to non-CDQ communities.

Brokerage staff is working to contact IRS on a potential grant.

50) Milestone - Provide assistance to non-CDQ community residents.

Several non-CDQ fishermen were provided services during the first quarter.

## Objective 9- Enhance and expand regional fisheries opportunities in Bristol Bay.

51) Milestone - Select several initiatives annually for regional development.

The regional fisheries committee has multiple ongoing projects in 2004.

52) Milestone - Implement annual fisheries development priorities.

Ongoing and active process throughout the year.

53) Milestone - Continue product and market research on identified and possible commercial species.

Ongoing and active process throughout the year.

54) Milestone - Investigate market opportunities and promote regional brand identity.

BBEDC worked on marketing and quality initiative during the first quarter.

55) Milestone - Promote emphasis on quality of Bristol Bay salmon.

BBEDC worked on marketing and quality initiative during the first quarter.

56) Milestone - Explore value-added and shoulder season opportunities in-region.

Given the importance of fisheries to the Bristol Bay economy, BBEDC staff works on this initiative on a regular basis.

57) Milestone - Continue efforts to structure a favorable regulatory environment for projects.

BBEDC works regularly with all applicable regulatory and government agencies.

58) Milestone - Maintain ongoing discussions between BBEDC and Clearwater Seafoods.

This milestone is no longer applicable.

59) Milestone - Develop MOA with Alaska Division of Investment, including BBEDC guarantee of loans with a maximum loan amount cap per individual and a pledge of PFD's as additional security.

A draft agreement exists between BBEDC and the State of Alaska.

60) Milestone - Maintain a minimum balance acceptable to Alaska Division of Investments as necessary to guarantee loans.

BBEDC is planning to reconstruct the program in 2004.

61) Milestone - Provide DOI with BBEDC loan criteria.

This milestone is no longer applicable.

62) Milestone - Process applications and forward eligible applications to DOI in a timely manner.

This milestone is no longer applicable.

63) Milestone - Monitor DOI activities implementing BBEDC loan program and the credit record of borrowers.

This milestone is no longer applicable.

64) Milestone - Adjust the loan guarantee pool as necessary to meet demand and default rate.

This milestone is no longer applicable.

## Objective 10- Develop the Sustainable Flatfish Project.

65) Milestone - Monitor implementation of flatfish IR/IU.

BBEDC staff has a member on the NPFMC committee on IR/IU.

66) Milestone - Track and evaluate project viability.

Ongoing and active throughout the year.

67) Milestone - Maintain contact with at least one other group concerning project.

Ongoing and active throughout the year.

68) Milestone - Work to improve the overall harvest and royalty return for CDQ flatfish.

BBEDC quota manager maintains regular contact with CDQ harvesting partners and other CDQ groups.

69) *Milestone* - Research and develop harvest techniques that would improve economics and reduce bycatch.

Ongoing and active throughout the year.

## Objective 11- Provide professional technical assistance for regional business and infrastructure projects.

70) Milestone - Advertise availability of business and infrastructure technical assistance.

Advertisement conducted through community visits, local media outlets and community liaisons.

71) *Milestone* - Provide technical assistance for development of business and infrastructure proposals.

In 2004 BBEDC continues to contract with the Alaska Business Development Center to provide technical services.

72) Milestone - Review funding requests and make recommendation to the BOD.

Ongoing and active process throughout the year.

## Objective 12- "Jump start" in-region businesses.

73) Milestone - Maintain a \$500,000 fund balance from Capital Fund income each year for possible investment.

It is contained in BBEDC 2004 annual budget.

74) Milestone - Review, approve, and invest in recommended proposals when feasible.

Ongoing active process throughout the year.

75) Milestone - Monitor activities of business where BBEDC has financial participation.

Ongoing active process throughout the year.

## Objective 13 - "Jump start" in-region infrastructure development.

76) Milestone - Maintain a \$1,000,000 fund balance in Project Fund each year for possible investment.

It is contained in BBEDC 2004 budget.

77) *Milestone* - Review, approve, and provide matching funds for recommended proposals when feasible.

Ongoing and active throughout the year.

78) Milestone - Advertise program.

Ongoing and active throughout the year.

79) Milestone - Review applications.

Ongoing and active throughout the year.

80) Milestone - Award funding to projects that meet criteria.

Ongoing and active throughout the year.

81) Milestone - Monitor approved proposals for completion and operations.

Ongoing and active throughout the year.

82) Milestone - Provide ice machines in CDQ communities.

Per the interest expressed by six of the 17 BBEDC communities, the board's objectives were completed in 2003.

83) *Milestone* - Monitor community maintenance and operation of equipment provided under previous CDP.

Ongoing and active throughout the year.

## Objective 14- "Learn, Practice, Do" Marketing and Sales.

84) Milestone - Review each partner's annual sales plan and report, required under royalty agreements.

Ongoing and active throughout the year.

85) Milestone - Monitor and compare ongoing sales results against the plan.

Ongoing and active throughout the year.

86) *Milestone* - Establish criteria to assess benefits and risks of diverting product from a partner's sales channel to different markets. Consider product diversion where justified.

Ongoing and active throughout the year.

87) *Milestone* - Investigate the potential benefits and risks of financing partners to gain greater access to new markets and/or develop new products.

Ongoing and active throughout the year.

88) Milestone - Research investment opportunities in marketing.

Ongoing and active throughout the year.

89) Milestone - Undertake projects to enhance the image and reputation of BB region seafood.

Ongoing and active throughout the year.

90) *Milestone* - Consider formation of a standing Marketing and Sales Committee of the BBEDC's Board of Directors to guide and monitor the Project.

No activity this quarter.

## Objective 15- Manage the Capital Investment Fund to provide revenues to BBEDC in perpetuity.

91) Milestone - Monitor fund to insure adequate performance.

Staff reviews the quarterly report from Prime Asset Consulting, which measures the performance of all fund managers.

92) Milestone - Reserve funds to meet one-year debt service payments.

Annual plan reserved \$236,880 debt service for 2004.

93) Milestone - Reserve funds to meet cash call requirements of investments.

The CIF is used to leverage BBEDC's total investment strategy including the emergency cash needs of affiliates.

94) Milestone - Identify potential investment options in Schedule of Investments.

Ongoing process throughout the year

95) Milestone - Update Schedule of Investments as needed.

Ongoing process throughout the year

96) Milestone - Search and investigate seafood industry investment opportunities.

Ongoing process throughout the year

97) *Milestone* - Perform due diligence on potential investments.

Complete and thorough due diligence is performed on all BBEDC investments.

98) Milestone - Present investments meeting CIF criteria to Board for action.

Ongoing process throughout the year as documented in the CDP amendments for the Morningstar, Western Mariner, Arctic Wind and Alaskan Mariner.

99) Milestone - Obtain state and federal approval for board approved investments.

Ongoing process throughout the year as documented in the CDP amendments for the Morningstar, Western Mariner, Arctic Wind and Alaskan Mariner.

100) Milestone - Close on approved investment.

Ongoing process throughout the year as documented in the CDP amendments for the Morningstar, Western Mariner, Arctic Wind and Alaskan Mariner.

101)Milestone - Keep ASIMCo inactive and in good standing.

Federal income tax return was filed no time in March 2004.

102) Milestone - Monitor the regulatory and tax environments.

Ongoing process throughout the year

103) Milestone - If investments generate UBI, consider making investments through ASIMCo.

No activity occurred this quarter.

## **Investments**

Objective 16 - Monitor seafood industry investments for performance and profitability.

104) Milestone - Monitor AFI financial performance on a quarterly / annual basis.

Completed on a regular basis as documented in quarterly reports to the State.

105) Milestone - Attend yearly AFI Board of Directors meeting.

Completed on a regular basis as documented in quarterly reports to the State.

106) Milestone - Maintain ongoing discussion between BBEDC and AFI.

Completed on a regular basis throughout the year.

107) Milestone - Monitor AFI investment performance return of 8.5% annually over time.

Completed on a regular basis throughout the year as documented in quarterly reports to state of Alaska.

108) Milestone - Monitor Neahkahnie LLC financial performance on a quarterly / annual basis.

Completed on a regular basis throughout the year as documented in quarterly reports to state of Alaska.

109) Milestone - Attend NLLC Board of Director meeting.

Documented in quarterly reports to state of Alaska.

110) Milestone - Maintain ongoing discussion between BBEDC and NLLC.

Occurs on a regular basis throughout the year.

111) Milestone - Monitor NLLC investment performance, after payment complete target is 8.5 % minimum.

Documented in quarterly reports to state of Alaska.

112) Milestone - Acquire additional offshore co-op shares as available and prudent.

Completed on a regular basis throughout the year.

113) Milestone - Monitor BLF financial performance on a quarterly / annual basis.

Completed on a regular basis throughout the year as documented in quarterly reports to state of Alaska.

114) Milestone - Attend BLF Management Committee meetings.

Completed on a regular basis throughout the year as documented in quarterly reports to state of Alaska.

115) Milestone - Maintain ongoing discussions between BBEDC and AL group.

Completed on a regular basis throughout the year as documented in quarterly reports to state of Alaska.

116) Milestone - Monitor BLF investment performance return of 8.5% annually over time.

Documented in quarterly reports to state of Alaska.

117) Milestone - Monitor Mariner vessels financial performance on a quarterly / annual basis.

Completed on a regular basis throughout the year as documented in quarterly reports to state of Alaska.

118) Milestone - Attend Mariner vessel Management Committee meetings.

Completed on a regular basis throughout the year as documented in quarterly reports to s State of Alaska.

119) Milestone - Maintain ongoing discussions between BBEDC and KMLLC.

Completed on a regular basis throughout the year.

120) Milestone - Monitor Mariner vessel investment performance return of 8.5% annually over time.

Completed on a regular basis throughout the year as documented in quarterly reports to state of Alaska.

121) Milestone - Review and update halibut IFQ lease agreements to maximize profits and enhance longline vessel investments.

Completed on a regular basis throughout the year as documented in quarterly reports to state of Alaska.

122) Milestone - Monitor halibut IFQ market performance for lease price.

Completed on a regular basis throughout the year as documented in quarterly reports to state of Alaska.

123) Milestone - Monitor halibut IFQ investment performance return of 7% annually over time.

Completed on a regular basis throughout the year as documented in quarterly reports to state of Alaska.

124) Milestone - Review and update sablefish IFQ lease agreements to maximize profits and enhance longline vessel investments.

Completed on a regular basis throughout the year as documented in quarterly reports to state of Alaska.

125) Milestone - Monitor sablefish IFQ market performance for lease price.

Completed on a regular basis throughout the year as documented in quarterly reports to state of Alaska.

126) Milestone - Monitor sablefish IFQ investment performance return of 7% annually over time.

Completed on a regular basis throughout the year as documented in quarterly reports to state of Alaska.

127) Milestone - Monitor DMLLC performance on a quarterly/annual basis.

Completed on a regular basis throughout the year as documented in quarterly reports to state of Alaska.

128) Milestone - Attend DMLLC Management Committee meetings.

Completed on a regular basis throughout the year as documented in quarterly reports to state of Alaska.

129) Milestone - Maintain ongoing discussions between BBEDC and NFI.

Completed on a regular basis throughout the year as evidenced in quarterly reports to state of Alaska.

130) Milestone - Monitor DMLLC investment performance return of 8.5% annually over time.

Completed on a regular basis throughout the year as documented in quarterly reports to state of Alaska.

## **Employment**

## Objective 17- Provide employment for Bristol Bay residents.

131) Milestone - Place a total of 120 entry/advanced hires with Arctic Storm vessels.

BBEDC no longer has an employment agreement with Arctic Storm.

132) Milestone - Place a total of 12 entry level hires with North Pacific Fishing if available.

The agreement has been replaced with an agreement with US Seafoods. There were no positions with US Seafoods this quarter.

- 133)Milestone Place a total of 6 entry level hires with Bristol Leader Fisheries if available.
   BBEDC placed seven residents with the Bristol Leader Fisheries this quarter.
   Milestone Place a total of 4 entry level hires with Kaldestad Fisheries if available.
   On going effort throughout the 4<sup>th</sup> quarter.
- 134)Milestone Place a total of 2 entry level/trainee hires with Dona Martita if available.On going effort throughout the 4<sup>th</sup> quarter.
- 135)Milestone Track advancement of BBEDC residents on Arctic Storm vessels.BBEDC no longer has an employment agreement with the Arctic Storm.
- 136)Milestone Track advancement of BBEDC residents on North Pacific vessels.
   On going effort throughout the 4<sup>th</sup> quarter with US Seafoods.
- 137)Milestone Track advancement of BBEDC residents on Bristol Leader vessels.

  One Bristol Bay resident served as a deckhand for Alaska Leader.
- 138)Milestone Track advancement of BBEDC residents on Kaldestad vessels.On going effort throughout the 4<sup>th</sup> quarter.
- 139)Milestone Track advancement of BBEDC residents in Icicle employment.

  On individual was employed as a deckhand with Icicle Seafoods this quarter.
- 140)Milestone Track advancement of BBEDC residents in Dona Martita employment.On going effort throughout the 4<sup>th</sup> quarter.
- 141) Milestone Develop two initiatives annually that encourage and expand employment opportunities.

Work cooperatively with Bristol Bay and other service providers on a regular basis.

142) Milestone - Set up the Peer Outreach Project.

Depending on the status of the DOL grant, this program may sunset during the second quarter 2004.

143) Milestone - Recruit and hire 1 Peer Coordinator and 8 Peer Workers.

Completed in 2002.

144) Milestone - Provide computer stations in 9 different Bristol Bay villages including satellite dish, computer, printer, and fax for community use.

Completed in 2002.

145) Milestone - Assist placement of residents in employment or training programs.

BBEDC provided funding for 226 people in vocational programs in 2003. Training was provided to 212 BBEDC residents who participated in the fishing industry.

146) Milestone - Provide ongoing support and training for Peer Outreach Staff.

On going effort throughout the 4<sup>th</sup> quarter.

147) Milestone - Produce a monthly newsletter containing employment & training information.

The peer outreach program continues to produce monthly issues of "Fishhead Soup".

148) Milestone - Develop and provide two additional methods for employment, training and other essential program outreach annually.

On going effort throughout the 4<sup>th</sup> quarter.

149) Milestone - Organize regular workshops and group and individual meetings in communities to assess residents' work readiness.

On going effort throughout the 4<sup>th</sup> quarter.

150) Milestone - Research, write and submit grant funding request for project.

On going effort throughout the 4<sup>th</sup> quarter.

151) Milestone - Design local job availability surveys and database.

On going effort throughout the 4<sup>th</sup> quarter.

152) Milestone - Conduct regional survey of available and future jobs.

On going effort throughout the 4<sup>th</sup> quarter.

153) Milestone - Develop plan for training residents and providing needed skills.

On going effort throughout the 4<sup>th</sup> quarter.

154) Milestone - Update jobs and skills survey periodically.

On going effort throughout the 4<sup>th</sup> quarter.

155) Milestone - Improve the number of "older" youth (age 19-21) entering the workforce.

Four participants interned during the 1<sup>st</sup> quarter. One was offered a full-time job.

156) Milestone - Improve the readiness of "younger" youth to enter the workforce.

Several youth participated in the WIA youth employability program.

157) Milestone - Meet the reporting and legal requirements of the grant as reflected by a satisfactory rating from the granting agency.

On going effort throughout the 4<sup>th</sup> quarter.

## **Training**

## Objective 18 - Develop the human resource potential of Bristol Bay residents through vocational training.

158) Milestone - Provide ABE training for up to 150 residents.

BBEDC funded 30 area residents in ABE training in the first quarter.

159) Milestone - Provide GED training for up to 16 residents.

BBEDC funded 21 residents GED training in the first quarter.

160) Milestone - Provide basic vocational / technical training for up to 40 residents.

BBEDC provided 14 residents with training funds during first quarter.

161) Milestone - Have training in the individual communities when possible.

BBEDC provided Basic Voc Tech training in Dillingham, King Salmon, Togiak during the first quarter.

162) Milestone - Provide advanced vocational / technical training for up to 5 residents.

BBEDC funded 10 people in Advanced Vocational programs in the first quarter.

163) Milestone - Place at least 2 interns with ADF&G.

Activity will likely take place in the second quarter.

164) Milestone - Place at least 1 intern in BBEDC's office.

BBEDC placed two interns in the office during the first quarter.

165) Milestone - Place at least 2 interns with businesses / agencies.

This will likely occur later in the calendar year.

166) Milestone - Provide vocational training opportunities as funding is available.

BBEDC funded 200 different individuals in basic and advanced Voc/Tech training during the first quarter (a majority were halibut workshop attendees).

167) Milestone - Place at least 10 interns on Arctic Storm vessels.

BBEDC no longer has any intern agreements with Arctic Storm.

168) Milestone - Place at least 2 interns in office or other settings with Arctic Storm.

BBEDC no longer has any intern agreements with Arctic Storm.

169) Milestone - Place at least 3 interns in office or other settings with Icicle Seafoods.

BBEDC placed two residents as interns with Icicle Seafood's in the first quarter.

170) Milestone - Place at least 3 interns in support operations with Icicle Seafoods.

One resident was placed with Icicle during the first quarter.

171) Milestone - Place at least 2 interns in offices of NPFI, BLF, or KFL.

Ongoing effort continuing through years end.

172) Milestone - Place at least 1 intern in the offices of DMLLC.

Ongoing effort continues through years end.

173) Milestone - Place at least 2 interns in office or other settings with Westward.

Ongoing effort continues through years end.

## **Subsidiaries**

## Objective 19 - Provide academic scholarship program for CDQ community residents.

174) Milestone - Inflation-proof Trust.

The Trust has returned 20.12% for the prior 12 months ending 12/31/03 (updates from our investment advisor are only available on a quarter lag).

175) Milestone - Review Trust investment policy.

Revisions to the Investment Policy were approved by the Board in February.

176) Milestone - Award 3% of previous year's Trust balance in scholarships.

The Board will make the 2004 awards during the May 2004 meeting.

177) Milestone - Provide for management of program and monitor performance.

Ongoing activity throughout the year.

178) Milestone - Obtain 501c3 status for the H.S.S. Trust.

Received advanced ruling from the IRS granting 501c3 status.

179) Milestone - Maintain the operation of an online scholarship application.

Online application created in 2003 and is maintained on regular basis.

180) Milestone - Design and implement the project.

Ongoing activity throughout the year.

181) Milestone - Monitor and report on the project.

Ongoing activity throughout the year.

182) Milestone - Identify and place 40 residents annually in this program by 2005.

The program is in the developmental stages in 2004.

183) Milestone - Track residents participating in this program.

Ongoing effort as the program is being developed.

184) Milestone - Continue to advocate for quality internet services in all CDQ communities in order to make distance delivery education efficient and reliable.

Ongoing effort throughout the year.

## Objective 20 - Promote in-region scientific research and education programs.

185) Milestone - Maintain core funding to the Institute.

Funding is built into the 2004 budget.

186) Milestone - Provide education, employment and mentoring programs to increase local participation in fisheries research and management.

BBEDC is sponsoring a Salmon Camp in 2004.

187) Milestone - Develop a research plan for Bristol Bay.

BBRSI board meets on a regular basis.

188) Milestone - Secure external funds to support fisheries research and monitoring in region.

BBRSI staff constantly seeks out grant funded opportunities.

189) Milestone - Conduct applied research to improve the management of area fisheries.

Ongoing activity throughout 2004.

190) Milestone - Develop Curriculum and follow up enrichment activities.

Ongoing activity throughout 2004.

191) Milestone - Recruit students interesting in fisheries related careers.

Ongoing activity throughout 2004.

192) Milestone - Increase student's awareness of and interest in fisheries and natural resource careers.

BBEDC recruits youth from throughout the Bristol Bay region to participate in the annual Salmon Camp. Recruitment for the 2004 camp is going well.

## Grants

## Objective 21 - Develop Grants Project to supplement BBEDC's income.

193) Milestone - Grant funds will support at least 5% of the total budget of non-profit projects in 2003.

The objective was exceeded in 2003 with 40% of total budget funded by grants in 2003.

194) Milestone - Grant funds will support at least 10% of the total budget of non-profit projects in 2004.

Based on first quarter calculations it appears that BBEDC is on track to meeting this objective.

195) Milestone - Grant funds will support at least 15% of the total budget of non-profit projects in 2005.

Objective will be determined during 2005.

## **Increase Grand funds each year to support Administration**

196) Milestone - Grant funds will support at least 5% of the total administrative budget associated with non-profit projects in 2003.

This milestone has been exceeded with an 8% funding of administrative costs.

197) Milestone - Grant funds will support at least 10% of the total administrative budget associated with non-profit projects in 2004.

Based on first quarter calculations it appears that BBEDC is on track to meeting this objective.

198) Milestone - Grant funds will support at least 15% of the total administrative budget associated with non-profit projects in 2005.

Will be determined in 2005.

199) Milestone - Grant funds will support at least 50% of grant manager's salary.

Approximately 24% of the manager's salary was funded by grants in 2003.

200) Milestone - Grant funds will support at least 75% of grant manager's salary in 2004.

Will be determined in 2004.

201) Milestone - Grant funds will support at least 100% of grant manager's salary in 2005.

Will be determined in 2005.

202) Milestone - Grants will be administered and reported as per all grant and legal requirements for each specific grant.

All grants are current in terms of reports and invoicing.

203) Milestone - Evaluate and if feasible develop a process for assisting communities with grant writing and administration in 2003.

Objective was met in 2003 through services provided by BBEDC staff and the Alaska Business Development Center.

204) Milestone - Assist BBEDC communities in writing and administering their own grants if feasible, subject to need and available funding.

Objective was met in 2003 through services provided by BBEDC staff and the Alaska Business Development Center.

## B. Outreach

Please see the quarterly highlights for more detail.

## C. Employment

## 1. Employment Data Form - 1st Quarter, January 1st – March 31st

	<u>Quarter</u>		<u>Year-To-Date</u>	
	People	Wages	People	Wages
Management/Admin	17	217,986	17	217,986
WIA Grant	5	5,954	5	5,954
Peer Outreach Project	8	52,964	8	52,964
CDQ Pollock Related				
A Season	16	24,248	16	24,248
B Season	0	0	0	0
Other Fishing	11	66,951	11	66,951
Other Employment	8	21,921	8	21,921
Internships	6	10,366	6	10,366

Total	71	400,390	71	400,390
Unique Individual Total*	71	400,390	71	400,390

## 2. Employment Summary

## **Unique Individuals\***

Seventy one unique individuals worked in different capacities with BBEDC in the first quarter

## Peer Outreach Project

It appears that the two-year Bristol Bay Peer outreach project grant will be coming to a close on the 30<sup>th</sup> of April. BBEDC has applied for an extension to the grant and is waiting to hear from the Alaska Department of Labor on whether the program can continue into the future.

## Pollock A Season

Sixteen residents worked the Pollock A season for American Seafood's in the first quarter many of whom will not be paid wages until the second quarter.

### B Season

No activity this quarter

## Other Fishing

There were two residents who crab fished this quarter one from Dillingham and one from Aleknagik. Nine Bristol Bay Area residents from Dillingham, Manokotak, Koliganek, and Ekwok worked for the BBEDC industry partner, Alaska Leader, during the 1st quarter.

## **Other Employment**

Seven residents from Bristol Bay area communities including Dillingham, South Naknek, New Stuyahok, Togiak, and Pedro Bay worked as seafood processors for Icicle Seafood's in the fourth quarter. One resident from Manokotak worked for Westward Seafood's during the first quarter.

## **WIA Grant**

BBEDC had five interns through the WIA grant during the first quarter. All were residents of Togiak working at different places in Dillingham. The interns worked at local businesses including, L&M as mechanic helpers, Dillingham City Schools, UAF Bristol Bay Campus and as an office assistance helper at BBEDC.

## **Internships Summary**

## Icicle Seafood's Office

One resident from Aleknagik completed in an internship program with Icicle Seafood's Seattle office. One resident from Togiak began an internship in Icicle Seafood's Seattle office

## Icicle Vessel/Plant

One resident from Naknek begin serving in a Shipping and Receiving internship at Icicle Seafood's value added-plant in Bellingham.

## **American Seafood's Office**

One resident from Port Heiden began an internship in the American Seafood's Seattle office

## **Arctic Storm**

One resident from Koliganek completed an internship with Arctic Storm in the Seattle office.

## **In-Region Interns**

BBEDC generally does not have regional interns during the 1<sup>st</sup> quarter. The bulk of the in-region interns will take place during the second quarter.

## **D.** Training

## 1. Training Data Form - 1st Quarter, January 1st - March 31st

	Quarter		Yea	r-to-Date
	People	Expenditure	People	Expenditure
Scholarships				
Post-secondary	65	45,640.74	65	45,640.74
Vocational	10	16,462.75	10	16,462.75
Voc-Tech Classes				
Advanced Vocational	34	6,375.00	34	6,375.00
Basic Vocational	14	3818.00	14	3818.00
Other Training				
Fisheries Related	75	5,116.70	75	5,116.70
Student Loans	0	0	0	0
CDQ Staff/Board	10	6,872.50	10	6,872.50
Other	69	11,433.78	69	11,433.78
Other Expenditures				
To Educational Institutes				
Educational Endowment Funds				
Other				
Total	277	95,719.47	277	95,719.47

## 2. Training Summary

## **Scholarships**

Eight BBEDC residents received College Development Fund Scholarships. Three were from Dillingham, with one each from Levelock, Egegik, Naknek, Togiak and Ekwok. The Harvey Samuelson Scholarship Trust distributed 57 scholarships in the first quarter. Residents receiving scholarships were from Aleknagik, Clarks Point, Dillingham, Ekwok, King Salmon, Manokotak, Naknek, South Naknek and Togiak.

#### Vocational

Ten residents from, Dillingham, South Naknek, Togiak, and Aleknagik, received advanced vocational training in the following fields of work: Heavy Diesel, Culinary Arts, Refrigeration, Flight School, 100 Ton Master License, Business Office specialist and 40 hour Hazwopper.

#### **Vocational-Technical Classes**

#### **Advanced Voc/Tech**

BBEDC sponsored an Emergency trauma Tech class, a CPR class and a basic Life Support certification class all 29 residents attending were from Manokotak. BBEDC also sponsored an OUPV 6 class in King Salmon. Five Bristol Bay area residents from Naknek, King Salmon, Chignik Lake, and Egegik attended.

#### Basic Voc/Tech

BBEDC sponsored a Personal income Tax class through the UAA Bristol Bay Campus in Togiak that five residents from Togiak attended. BBEDC also sponsored an Intro to computers Class in Dillingham that nine students from Dillingham attended.

#### Fisheries Related

BBEDC sponsored three halibut workshops: one in Togiak, Dillingham and King Salmon with residents from Naknek, Egegik, Port Heiden, Ugashik, Togiak, Dillingham and New Stuyahok attending. BBEDC staff conducted a Marketing Seminar in Togiak with residents from Togiak and Twin Hills. The same staff held a Slush Bag Seminar for local residents in Manokotak.

#### **Student Loans**

BBEDC has not implemented the student loan program at this stage.

#### **CDQ Staff Board**

Several staff members attended more then one training this quarter the different trainings are as follows: Five Dillingham BBEDC staff members are voluntarily taking a Business English course at the Bristol Bay Campus in Dillingham. Two Dillingham Staff members attended an Employment & Law Seminar; one staff member attended a course on Bank Reconciliation and Budget Preparation. One Dillingham BBEDC staff member attended a Payroll Basics seminar in Anchorage. One Staff member took an advanced Business English course at the Bristol Bay campus in Dillingham. One Staff member took an Administrative Policy and Business Communication class from UAS thru the distance delivery program. One Dillingham staff member attended a Business Ethics seminar. One staff member took a Marine Safety and Survival Course through the Bristol Bay campus and one staff member attended a NOAA Grant workshop. One Anchorage staff member attended a National Policy Act Seminar at no cost to BBEDC.

#### E. Other Issues

BBEDC supplements the funding of the ABE/GED program administered by UAF Bristol Bay Campus. As a result of that funding, two residents of Dillingham received their GED diplomas this quarter and 54 residents from Bristol Bay area communities including, Chignik Bay, Chignik Lake, Dillingham, Egegik, Ekwok, Igiugig, King Salmon, Manokotak, Newhalen, New Stuyahok, Port Heiden, and Togiak, all took ABE or GED classes.

BBEDC funded two Community Liaison trainings; one in King Salmon with liaisons from Naknek, South Naknek, Egegik, Pilot Point Ugashik, and Port Heiden attending; and another in Dillingham with liaisons from Dillingham, Togiak, Manokotak, Twin Hills, Aleknagik, Clarks Point, Levelock, Portage Creek and King Salmon attending.

#### III. ADMINISTRATION

#### A. Board Activities

#### 1. Change in Members

There were no changes in the board during the first quarter.

#### **B.** State of Alaska Reporting Compliance

There are no issues pending.

# C. Amendment Status

There are no issues pending.

Number	2004 CDP Amendment Log Amendment Description	Date Received	Date Forwarde d	Approval Received
04-01BB	Add American Seafoods Vessels to the Community Development Plan	1/26/03	1/26/03	1/29/03
04-02BB	Subs.: Transfer CDQ & PSQ for the 2004 Pollock pool from CVRF to BBEDC	1/31/04	1/31/04	1/31/04
04-03BB	Subs.: Transfer CDQ & PSQ for the 2004 Pollock pool from CBSFA to BBEDC	1/31/04	1/31/04	1/31/04
04-04BB	Subs.: Transfer CDQ & PSQ for the 2004 Flatfish pool from YDFDA to BBEDC	1/31/04	1/31/04	1/31/04
04-05BB	Subs.: Transfer CDQ & PSQ for the 2004 Flatfish pool from CVRF to BBEDC	1/31/04	1/31/04	1/31/04
04-06BB	Subs.: Transfer CDQ & PSQ for the 2004 Flatfish pool from CBSFA to BBEDC	1/31/04	1/31/04	1/31/04
04-07BB	Subs. Amendment adding Alaska Beauty to BBEDC's CDP.	2/20/04	2/20/04	2/23/04
04-08BB	Transfer of Opilio Crab from YDFDA to BBEDC	3/2/04	3/2/04	3/2/04
04-09BB	Transfer of Opilio Crab from CVRF to BBEDC	3/3/04	3/3/04	Amendment Denied
04-10BB	Transfer of Opilio Crab from CBSFA to BBEDC	3/3/04	3/3/04	Amendment Denied
04-11BB	Transfer of 242.000 MT of Pacific Cod from APICDA to BBEDC	4/9/04	4/9/04	4/12/04
04-12BB	Transfer of 3MT of AI O. Rock fish, and 4 MT of AI Turbot from BBEDC to CVRF.	4/19/04	4/19/04	4/20/04
04-13BB	Transfer of 100 MT of Pacific Cod from CVRF to BBEDC	4/19/04	4/19/04	4/20/04

## **D.** Other Issues

There are no other issues pending.

## **IV.** Harvesting Report

# A. Target Fishery Harvest Activity

Pollock Target Fishery Harvest Activity First Quarter as of March 31, 2004											
CDQ Reserve Category	Units	Allocation after transfers	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	YTD Harvest	% of Target Harvest			
A Season (40%)	mt	29,840.000	29,934.230				29,934.230	100.000%			
B Season (60%)	mt	44,760.000					0.000	0.000%			
BS Pollock Total	mt	74,600.000	29,934.230				29,934.230	100.000%			
Bycatch											
Pacific Cod	mt	3,799.230	195.864				195.864	0.654%			
BS FG Sablefish	mt	58.000					0.000	0.000%			
AI FG Sablefish	mt	88.350					0.000	0.000%			
BS Sablefish	mt	52.980	0.011				0.011	0.000%			
AI Sablefish	mt	25.350					0.000	0.000%			
WAI Atka Mackerel 543	mt	843.500					0.000	0.000%			
CAI Atka Mackerel 542	mt	1,267.950					0.000	0.000%			
EAI/BS Atka Mackerel 541	mt	444.150	0.025				0.025	0.000%			
Yellowfin Sole	mt	3,864.440	12.251				12.251	0.041%			
Rock Sole	mt	1,817.250	207.222				207.222	0.692%			
BS Greenland Turbot	mt	83.600	0.189				0.189	0.001%			
AI Greenland Turbot	mt	26.400					0.000	0.000%			
Arrowtooth Flounder	mt	442.000	6.852				6.852	0.023%			
Flathead Sole	mt	758.250	86.403				86.403	0.289%			
Other Flatfish	mt	108.250	7.018				7.018	0.023%			
Alaska Plaice	mt	406.500	0.575				0.575	0.002%			
BS Pacific Ocean Perch	mt	54.340	0.031				0.031	0.000%			
WAI Pacific Ocean Perch 543	mt	206.450					0.000	0.000%			
CAI Pacific Ocean Perch 542	mt	112.350					0.000	0.000%			
EAI Pacific Ocean Perch 541	mt	115.650					0.000	0.000%			
BS Other Rockfish	mt	11.250	0.167				0.167	0.001%			
AI Other Rockfish	mt	19.040					0.000	0.000%			
Other Species	mt	0.000	52.780				52.780	0.176%			
PSQ Reserve Category											
Zone 1 Red King Crab	ea	7,053.000	1.239				1.239	0.000			
Zone 1 Bairdi Tanner Crab	ea	36,940.000	7.839				7.839	0.000			
Zone 2 Bairdi Tanner Crab	ea	126,533.000	17.880				17.880	0.001			
Opilio Tanner Crab	ea	171,300.000					0.000	0.000			
Pacific Halibut (mortality)	mt	143.460	5.334				5.334	0.000			
Chinook Salmon	ea	1,066.000	541.710				541.710	0.018			
Non-Chinook Salmon	ea	1,550.000	0.000				0.000	8.000			

#### **Pacific Cod Target Fishery Harvest Activity** First Quarter as of March 31, 2004 2nd 3rd 4th YTD % of Target Allocation Units 1st Otr Qtr Qtr Qtr Harvest CDQ Reserve Category after transfers Harvest 1,169.281 A Season (60%) 2,279.538 1,169.281 100.000% mt B Season (40%) mt 1,519.692 0.000 0.000% Pacific Cod Total 3,799.230 1,169.281 1,169.281 100.000% mt **Bycatch** Non Pollock Quota N/A 5.097 5.097 0.436% mt BS FG Sablefish 58.000 0.000 0.000% mt 88.350 0.000 0.000% AI FG Sablefish mt BS Sablefish 52.980 0.000 0.000% mt 0.000 0.000% AI Sablefish mt 25.350 843.500 0.000 0.000% WAI Atka Mackerel 543 mt CAI Atka Mackerel 542 1.267.950 0.000 0.000% mt 0.000 0.000% EAI/BS Atka Mackerel 541 444.150 mt Yellowfin Sole 3,864.440 0.000 0.000% mt Rock Sole 1,817.250 0.023 0.023 0.002% mt 0.019 BS Greenland Turbot 83.600 0.019 0.002% mt 26.400 0.000 0.000% AI Greenland Turbot mt Arrowtooth Flounder 442.000 0.465 0.465 0.040% mt Flathead Sole 758.250 1.011 1.011 0.086% mt Other Flatfish 108.250 0.000 0.000% mt Alaska Plaice mt 406.500 0.000 0.000% BS Pacific Ocean Perch 54.340 0.000 0.000% mt WAI Pacific Ocean Perch 543 206.450 0.000 0.000% mt CAI Pacific Ocean Perch 542 112.350 0.000 0.000% mt EAI Pacific Ocean Perch 541 115.650 0.000 0.000% mt BS Other Rockfish 11.250 0.022 0.022 0.002% mt AI Other Rockfish mt 19.040 0.000 0.000% 0.000 132.852 Other Species 132.852 11.362% mt **PSQ Reserve Category** Zone 1 Red King Crab 7,053.000 0.000 0.000 ea Zone 1 Bairdi Tanner Crab 36,940.000 0.000 0.000 ea Zone 2 Bairdi Tanner Crab 0.000 0.000 126,533.000 ea Opilio Tanner Crab 171,300.000 0.000 0.000 ea Pacific Halibut (mortality) 0.253 0.253 0.000 mt 143.460 0.000 0.000 Chinook Salmon 1,066.000 ea Non-Chinook Salmon 1,550.000 0.000 0.000 ea

#### Atka Mackerel / Pacific Ocean Perch Target Fisheries Harvest Activity First Quarter as of March 31, 2004 4th YTD Allocation % of Target Units 1st Otr Qtr Harvest Qtr Qtr Harvest CDQ Reserve Category after transfers WAI Atka Mackerel 543 843.500 0.000 0.0% mt CAI Atka Mackerel 542 mt 1,267.950 70.326 70.326 21.4% EAI/BS Atka Mackerel 541 257.980 257.980 78.6% 444.150 mt Atka Mackerel Total 328.306 328.306 100.0% mt 2,555.600 **Bycatch** Non Pollock Quota 0.000 0.0% mt N/A Pacific Cod 3,799.230 27.559 8.4% mt 27.559 BS Sablefish 52.980 0.000 0.0% mt 0.000 0.0% AI Sablefish 25.350 mt Yellowfin Sole 3,864.440 0.000 0.0% mt Rock Sole mt 1,817.250 0.941 0.941 0.3% BS Greenland Turbot mt 83.600 0.000 0.0% AI Greenland Turbot 26.400 0.000 0.0% mt Arrowtooth Flounder 442.000 0.815 0.815 0.2% mt 0.0% Flathead Sole 758.250 0.000 mt Other Flatfish 108.250 0.000 0.0% mt Alaska Plaice 406.500 0.000 0.0% mt BS Pacific Ocean Perch 54.340 0.000 0.0% mt WAI Pacific Ocean Perch 543 206.450 0.000 0.0% mt CAI Pacific Ocean Perch 542 112.350 0.088 0.088 0.0% mt EAI Pacific Ocean Perch 541 7.737 7.737 2.4% 115.650 mt BS Other Rockfish mt 11.250 0.000 0.0% 19.040 0.147 0.0% AI Other Rockfish 0.147 mt 1.9% Other Species 0.000 6.244 6.244 mt **PSQ Reserve Category** 7,053.000 0.000 0.000 Zone 1 Red King Crab ea

36,940.000

126,533.000

171,300.000

143.460

1,066.000

1,550.000

0.447

ea

ea

ea

mt

ea

ea

Zone 1 Bairdi Tanner Crab

Zone 2 Bairdi Tanner Crab

Pacific Halibut (mortality)

Opilio Tanner Crab

Non-Chinook Salmon

Chinook Salmon

0.000

0.000

0.000

0.001

0.000

0.000

0.000

0.000

0.000

0.447

0.000

0.000

# Crab Harvest Activity First Ouarter as of March 31, 2004

The Quarter up of March 51, 2001													
CDQ Reserve Category	Units	Annual Allocation	In	Out	Allocation after transfers	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	YTD Harvest	Percent Harvested	Remaining Allocation	
Bering Sea C. Opilio	lbs	356,416	395		356,811	360,070				360,070	100.9%	-3,259	
Bering Sea C. Bairdi	lbs												
Bristol Bay Red King crab	lbs								-				
Norton Sound Red King crab	lbs				0								
Pribilof Red & Blue King crab	lbs				0								
St Matthew Blue King crab	lbs				0								

# MS-CDQ Account Status Report, First Quarter as of March 31, 2004

		Alloc			Allocation					MTs	Percent		
CDQ Reserve Category		Amount	In	Out	after transfers	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Harvest	Harvested	Remaining	Remaining
BS Pollock	mt	31,332.000	43,268.000		74,600.000	29,934.230				29,934.230	40.13%	44,665.770	59.87%
Pacific Cod	mt	3,394.230	405.000		3,799.230	1,392.704				1,392.704	36.66%	2,406.526	63.34%
BS FG Sablefish	mt	58.000	0.000		58.000	0.000				0.000	0.00%	58.000	100.00%
AI FG Sablefish	mt	88.350	0.000		88.350	0.000				0.000	0.00%	88.350	100.00%
BS Sablefish	mt	23.980	29.000		52.980	0.011				0.011	0.02%	52.969	99.98%
AI Sablefish	mt	11.600	13.750		25.350	0.000				0.000	0.00%	25.350	100.00%
WAI Atka Mackerel 543	mt	232.500	611.000		843.500	0.000				0.000	0.00%	843.500	100.00%
CAI Atka Mackerel 542	mt	349.950	918.000		1,267.950	70.326				70.326	5.55%	1,197.624	94.45%
EAI/BS Atka Mackerel 541	mt	126.450	317.700		444.150	258.005				258.005	58.09%	186.145	41.91%
Yellowfin Sole	mt	1,549.440	2,315.000		3,864.440	12.251				12.251	0.32%	3,852.189	99.68%
Rock Sole	mt	707.250	1,110.000		1,817.250	208.186				208.186	11.46%	1,609.064	88.54%
BS Greenland Turbot	mt	40.600	43.000		83.600	0.208				0.208	0.25%	83.392	99.75%
AI Greenland Turbot	mt	11.400	15.000		26.400	2.370				2.370	8.98%	24.030	91.02%
Arrowtooth Flounder	mt	198.000	244.000		442.000	9.005				9.005	2.04%	432.995	97.96%
Flathead Sole	mt	299.250	459.000		758.250	87.414				87.414	11.53%	670.836	88.47%
Other Flatfish	mt	54.000	54.250		108.250	7.018				7.018	6.48%	101.232	93.52%
Alaska Plaice	mt	157.500	249.000		406.500	0.575				0.575	0.14%	405.925	99.86%
BS Pacific Ocean Perch	mt	22.260	32.080		54.340	0.031				0.031	0.06%	54.309	99.94%
WAI Pacific Ocean Perch 543	mt	58.350	148.100		206.450	0.000				0.000	0.00%	206.450	100.00%
CAI Pacific Ocean Perch 542	mt	32.850	79.500		112.350	0.088				0.088	0.08%	112.262	99.92%
EAI Pacific Ocean Perch 541	mt	34.350	81.300		115.650	7.737				7.737	6.69%	107.913	93.31%
BS Other Rockfish	mt	6.650	4.600		11.250	0.189				0.189	1.68%	11.061	98.32%
AI Other Rockfish	mt	8.640	10.400		19.040	0.186				0.186	0.98%	18.854	99.02%
Other Species	mt					191.878				191.878			
PSQ Reserve Category													
Zone 1 Red King Crab	ea	3,103.000	3,950.000		7,053.000	1.239				1.239	0.02%	7,051.761	99.98%
Zone 1 Bairdi Tanner Crab	ea	17,640.000	19,300.000		36,940.000	7.839				7.839	0.02%	36,932.161	99.98%
Zone 2 Bairdi Tanner Crab	ea	51,233.000	75,300.000		126,533.000	17.880				17.880	0.01%	126,515.120	99.99%
Opilio Tanner Crab	ea	78,300.000	93,000.000		171,300.000	0.000				0.000	0.00%	171,300.000	100.00%
Pacific Halibut (mortality)	mt	75.460	68.000		143.460	6.034				6.034	4.21%	137.426	95.79%
Chinook Salmon	ea	457.000	609.000		1,066.000	541.710				541.710	50.82%	524.290	49.18%
Non-Chinook Salmon	ea	662.000	888.000		1,550.000	0.000				0.000	0.00%	1,550.000	100.00%

# Pollock Pool Fishery Harvest by Group, First Quarter as of March 31, 2004

	Units	Initial	Transf	erred In	Transfr			CDQ Catch by Group				
CDQ Reserve Category	Allocation		CBSFA	CVRF	Out	Total	BBEDC	CBSFA	CVRF	Total		
BS Pollock	mt	31,332.000	7,460.000	35,808.000		74,600.000	12,572.377	2,993.423	14,368.430	29,934.230		
Pacific Cod	mt	3,394.230	25.000	100.000	0.000	3,519.230	81.990	22.775	91.100	195.864		
BS Sablefish	mt	23.980	2.000	1.000	0.000	26.980	0.004	0.002	0.004	0.011		
WAI Atka Mackerel	mt	232.500			0.000	232.500						
CAI Atka Mackerel	mt	349.950			0.000	349.950						
EAI/BS Atka Mackerel	mt	126.450	2.000	0.700	0.000	129.150	0.011	0.004	0.011	0.025		
Yellowfin Sole	mt	1,549.440	20.000	25.000	0.000	1,594.440	4.900	3.267	4.084	12.251		
Rock Sole	mt	707.250	30.000	105.000	0.000	842.250	93.038	25.374	88.809	207.222		
BS Greenland Turbot	mt	40.600	2.000	4.000	0.000	46.600	0.047	0.047	0.095	0.189		
AI Greenland Turbot	mt	11.400			0.000	11.400						
Arrowtooth Flounder	mt	198.000	20.000	30.000	0.000	248.000	2.821	1.612	2.418	6.852		
Flathead Sole	mt	299.250	28.000	69.000	0.000	396.250	37.676	14.066	34.662	86.403		
Other Flatfish	mt	54.000	5.000	10.000	0.000	69.000	3.509	1.170	2.339	7.018		
Alaska Plaice	mt	157.500	4.000	20.000	0.000	181.500	0.261	0.052	0.261	0.575		
BS Pacific Ocean Perch	mt	22.260	1.000	3.000	0.000	26.260	0.014	0.004	0.012	0.031		
WAI POP 543	mt	58.350			0.000	58.350						
CAI POP 542	mt	32.850			0.000	32.850						
EAI POP 541	mt	34.350			0.000	34.350						
BS Other Rockfish	mt	6.650	0.400	0.700	0.000	7.750	0.080	0.032	0.056	0.167		
AI Other Rockfish	mt	8.640			0.000	8.640						
Other Species	mt									52.780		
PSQ Reserve Category												
Zone 1 Red King Crab	ea	3,103.000	100.000	300.000	0.000	3,503.000	0.531	0.177	0.531	1.239		
Zone 1 Bairdi	ea	17,640.000	300.000	1,000.000	0.000	18,940.000	3.408	1.022	3.408	7.839		
Zone 2 Bairdi	ea	51,233.000	300.000	2,000.000	0.000	53,533.000	8.316	1.247	8.316	17.880		
Opilio Tanner Crab	ea	78,300.000	1,000.000	7,000.000	0.000	86,300.000	0.000	0.000	0.000	0.000		
Pacific Halibut	mt	75.460	3.000	7.000	0.000	85.460	2.000	1.000	2.334	5.334		
Zone 1 Red King Crab	ea	457.000	109.000	500.000	0.000	1,066.000	232.234	55.391	254.085	541.710		
Zone 1 Bairdi	ea	662.000	158.000	730.000	0.000	1,550.000	0.000	0.000	0.000	0.000		

# Flatfish Pool Fishery Harvest by Group, First Quarter as of March 31, 2004

	Units	Initial	Transferred In			Transfr		CDQ Catch by Group					
CDQ Reserve Category	Units	Allocation	CBSFA	CVRF	YDFDA	Out	Total	BBEDC	CBSFA	CVRF	YDFDA	Total	
Pacific Cod	mt	3,394.230	40.000	120.000	120.000	0.000	3,674.230	8.738	2.689	8.066	8.066	27.559	
BS Sablefish	mt	23.980	4.500	5.500	16.000	0.000	49.980						
AI Sablefish	mt	11.600	2.500	3.750	7.500	0.000	25.350						
WAI Atka Mackerel	mt	232.500	121.000	220.000	270.000	0.000	843.500						
CAI Atka Mackerel	mt	349.950	183.000	325.000	410.000	0.000	1,267.950	18.843	10.263	18.226	22.993	70.326	
EAI/BS Atka Mackerel	mt	126.450	65.000	110.000	140.000	0.000	441.450	67.220	39.363	66.615	84.782	257.980	
Yellowfin Sole	mt	1,549.440	400.000	270.000	1,600.000	0.000	3,819.440						
Rock Sole	mt	707.250	185.000	65.000	570.000	0.000	1,527.250	0.333	0.137	0.048	0.422	0.941	
BS Greenland Turbot	mt	40.600	4.000	17.000	16.000	0.000	77.600						
AI Greenland Turbot	mt	11.400	2.000	8.000	5.000	0.000	26.400						
Arrowtooth Flounder	mt	198.000	35.000	19.000	140.000	0.000	392.000	0.333	0.087	0.047	0.348	0.815	
Flathead Sole	mt	299.250	70.000	102.000	190.000	0.000	661.250	0.000	0.000	0.000	0.000	0.000	
Other Flatfish	mt	54.000	8.000	1.250	30.000	0.000	93.250						
Alaska Plaice	mt	157.500	10.000	140.000	75.000	0.000	382.500						
BS Pacific Ocean Perch	mt	22.260	3.500	13.580	11.000	0.000	50.340						
WAI POP 543	mt	58.350	30.100	55.000	63.000	0.000	206.450						
CAI POP 542	mt	32.850	16.500	30.000	33.000	0.000	112.350	0.022	0.014	0.025	0.027	0.088	
EAI POP 541	mt	34.350	17.300	32.000	32.000	0.000	115.650	1.929	1.236	2.286	2.286	7.737	
BS Other Rockfish	mt	6.650	0.500	1.500	1.500	0.000	10.150	0.000	0.000	0.000	0.000	0.000	
AI Other Rockfish	mt	8.640	1.900	4.000	4.500	0.000	19.040	0.041	0.019	0.041	0.046	0.147	
Other Species	mt						6.244					6.244	
PSQ Reserve Category													
Zone 1 Red King Crab	ea	3,103.000	750.000	1,200.000	1,600.000	0.000	6,653.000						
Zone 1 Bairdi	ea	17,640.000	3,000.000	3,000.000	12,000.000	0.000	35,640.000						
Zone 2 Bairdi	ea	51,233.000	13,000.000	20,000.000	40,000.000	0.000	124,233.000						
Opilio Tanner Crab	ea	78,300.000	15,000.000	25,000.000	45,000.000	0.000	163,300.000						
Pacific Halibut	mt	75.460	10.000	8.000	40.000	0.000	133.460	0.171	0.048	0.038	0.190	0.447	

#### **Pollock Harvesting Activity:**

#### 1) Summary of harvesting activities by target fishery:

Six American Seafoods vessels collectively harvested 29,934.230 of quota in the first quarter. It should be noted that an observer changed the classification of an open access tow to a CDQ tow after A Season harvest was completed in what was termed a "post voyage correction, which pushed BBEDC beyond the A Season allocation. BBEDC is not expecting a violation be the result in that we were operating on the best information we had at the time. The hope is the quota will be deducted from our B Season Allocation.

#### 2) Summary of bycatch:

Pacific Cod and Rock sole was harvested where the predominant bycatch encountered during the first quarter. Other than that, bycatch was minimal.

### **Pacific Cod Harvesting Activity:**

#### 1) Summary of harvesting activities by target fishery:

The Bristol Leader and Alaska Leader collectively harvested approximately 1,169 MT of cod during the first quarter.

#### 2) Summary of bycatch:

Other Species was the predominant bycatch encountered during the fourth quarter. Other than that, bycatch was minimal.

#### Atka mackerel/POP Harvesting Activity:

#### 1) Summary of harvesting activities by target fishery:

The SeaFreeze Alaska caught about 70 MTs of Area 541 Atka Mackerel and 257 MTs of 542.

#### 2) Summary of bycatch:

Bycatch was within normal parameters

#### **Opilio Crab Harvesting Activity:**

#### 1. Summary of harvesting activities by target fishery:

BBEDC has exceeded our 356,811 pound Opilio quota by 3,259 pounds for a total harvest of 360,070 lbs. This overage was reported to the State as soon as BBEDC became aware of it. No Enforcement action has been taken to date. BBEDC will keep the State informed on this issue as it develops.

#### 2. Summary of bycatch:

There was no bycatch was reported in this fishery.

#### **B. Processing Report**

#### **Pollock Processing Activities**

The Pollock that was harvested on the six American Seafoods vessels was made into various product forms.

#### **Pacific Cod Processing Activities**

The Pacific Cod processed on the Bristol Leader and Alaskan Leader was made into both collarbone on and collarbone off product forms.

#### **Atka mackerel Processing Activities**

The Atka Mackerel and POP harvested were processed into an H&G product form. The bycatch of rockfish and cod were processed in a similar fashion.

#### **Opilio Crab Processing Activities**

Icicle Seafood's processed all of BBEDC's CDQ crab into various product forms.

#### C. Compliance/Enforcement Issues

As mentioned above, in the CDQ Pollock fishery an observer changed the classification of an open access tow to a CDQ tow after we completed our A Season harvests in what they term a "post voyage correction. This reclassification pushed us over our A Season allocation. We do not expect a violation to arise in this in that we were operating on the best information we had at the time, the quota will be deducted from our B Season Allocation.

Regarding Opilio; BBEDC has exceeded our 356,811 pound Opilio quota by 3,259 pounds for a total harvest of 360,070 lbs. This overage was reported to the State as soon as BBEDC became aware of it. No Enforcement action has been taken to date. BBEDC will keep the State informed on this issue as it develops.

#### **D.** Other Fishing Issues/Activities

No Other Fishing Issues/Activities to report.